

CEO/President/Partner – Small Company	
Nominator	
Name:	Marilyn Midyette
Company:	Girls Scouts of Greater Atlanta
Nominee	
Name:	Lorraine Chilvers
Title:	CEO
Organization:	Delaney Consulting, LLC.

Give up to three examples of how this person demonstrates Integrity:

Lorraine has a fearless commitment to truth and honesty in professional and personal relationships. She was a member of the turnaround team at Worldcom, and has more than 20 years of experience ethically managing finance teams at Fortune 500 companies.

In her role as CEO of Delaney Consulting, Lorraine matches qualified financial talent with the organizations that need help. She helped place the CFO for the Girl Scouts of Greater Atlanta (GSGATL), and made several recommendations for additional talent to help us succeed with no expectations of personal gain.

Early in our relationship, GSGATL was a client of Delaney Consulting, Lorraine’s company. When we approached Lorraine about her interest in engaging in a volunteer leadership role on a committee and possibly our board, Lorraine recognized the potential conflict of interest for her to serve on the board when we had recently been a client. This is the ultimate example of a professional who operates with integrity and resolve to ensure that even the slightest appearance of impropriety must be avoided. Almost two years later, I am delighted to report the CFO Lorraine placed has added extraordinary value to our organization and that she was unanimously voted on by the membership to join our board in October. Lorraine is certainly a rare find!

Give up to three examples of how this person demonstrates Respect:

I have had the good fortune of working with Lorraine on both a professional and a personal level. Lorraine has always showed the utmost respect to everyone at GSGATL, and she always has our best interests in mind. For example, when we needed an accounting manager, Lorraine evaluated our need and recommended we hire a temporary manager to ensure he was a fit for GSGA. This reduced our risk of hiring a permanent accounting manager who didn’t mesh with the team. As it turns out, her

temporary recommendation was indeed a great fit and he later became a highly regarded permanent member of the team.

Lorraine also demonstrates respect with all of her clients. In an independent client survey she conducted last year, she learned that 100% of her clients would use her services again, 100% of her clients would refer her to other clients and all of them gave her a rating of “Outstanding.” These are incredible results, and I’m proud to note that GSGATL is among her client base that has benefited directly from her superior quality of personal attention and expertise.

Lorraine has profound respect for financial professionals. She developed a special program called the Excellence in Finance and Accounting Awards to honor top achievers in the finance profession. The award has been earned by many up and coming financial performers in Atlanta businesses. She works with Atlanta chapters of financial associations to solicit nominations from finance professionals across the city, recognizing those who might never have a platform otherwise. Lorraine is one of those extraordinary individuals who seek to advance the profession as a whole, and not just to receive financial rewards or accolades.

Give up to three examples of how this person demonstrates Responsibility:

Lorraine is a true believer in community action and training for future generations. She is one of our executive volunteers at the Girl Scouts of Greater Atlanta’s Camp CEO, a fun, four-day overnight camp that brings together 30 teen girls and 30 of the Atlanta area’s most accomplished women. Lorraine recently completed her third year of mentoring girls regarding education, careers, leadership, personal finance, relationships and family. While most teen girls are more interested in boys, fashion and appearance, Lorraine commits four days each year to help young women answer questions like, “How do I network?”, “How do I afford college?”, “How do I build a personal brand?”, “What are the keys to success?”, “How do I develop and demonstrate leadership?” and “How will having children affect my career?” Lorraine is an invaluable part of Camp CEO and the girls really love her presence.

Lorraine has a bigger vision for her profession than placing talented financial candidates. After she placed a new CFO at GSGTL, she invited that CFO to be a guest on her show, CFOradio®. Lorraine isn’t just the CEO of her company; she’s also founder and host of CFOradio®, a weekly radio show that explores the passions of today’s CFOs. Through this show, she actively connects current CFOs to future CFOs, globally broadcasting the triumphs of finance professionals who are blazing new trails and making a difference.

For the past 10 years, Lorraine has served on the board of Zonta, a nonprofit organization that raises actionable awareness of human trafficking and provides

resources and outreach to populations and communities at risk for exploitation. Lorraine is passionate about this effort, speaking at every opportunity to executive communities, universities and women's and professional groups, to inspire others to volunteer to help others affected by human trafficking.

Please relate an incident or tell a story that shows how this person demonstrates Leadership Character. Examples may include professional or community involvement:

Lorraine and I have a lot in common – we both have more than 20 years of service in various executive roles in large for-profit and non-profit organizations. Lorraine's credentials are broad, and she has earned recognition for her work on the financial restatement for Worldcom. Her leadership experience has led her to where she is today – a pillar of Atlanta's financial community and a community activist for future women leaders.

The Girl Scouts mission is to *build girls of courage, confidence and character who make the world a better place.*” Lorraine selflessly offers her time, talent, spirit, intelligence, and passion for our Movement. I can think of no better Girl Scout than Lorraine, and our community is better for it.